

# GOVERNMENT GRANTS

Is your business seeking to:

- > Invest in capital (e.g. purchase a new piece of equipment or machinery or expand your premises)?
- > Boost the productivity of your staff (e.g. provide training to increase efficiency)?
- > Increase business competitiveness (e.g. develop and implement an international growth strategy, create a succession plan or undertake research)?

## What government grants are available to help your business?

The Victorian Chamber can help you identify which state, local or federal government grants best suit your business needs. Contact **03 8662 5266** or [policy@victorianchamber.com.au](mailto:policy@victorianchamber.com.au) to find out more.

## Overview of government grants

### Type of grants:

- > Eligibility grants: Businesses can automatically access some grants if they meet the eligibility criteria. There is often a cap on the total funding provided and support/grants will be provided until funding runs out.
- > Contestable or competitive grants: Competitive grants require businesses to present a strong business case outlining how their activities will meet the relevant criteria. These business cases will be compared and funding will be awarded to the strongest business case. Sometimes, although the business will not be awarded the full amount requested, they will be offered a percentage. Many grants also require a financial co-contribution from successful applicants.

### Eligibility criteria:

Eligibility criteria is often based on the following business characteristics:

- > Geographic location (e.g. within a specific local government area)
- > Size (turnover or number of employees) and stage of business life cycle (e.g. start-up or operating for more than three years)
- > Industry or sector that the business operates in
- > International engagement activities.

## Contact points within government

Each level of government has dedicated Customer Relationship Managers (CRMs) or Economic Development teams who help businesses identify and apply for support they are eligible to access. This is a free service.

### Federal Government: AusIndustry

Contact **13 28 46** or [business.gov.au](http://business.gov.au) (includes a grant finder tool).  
Victorian office: 111 Bourke Street, Melbourne.

### State Government: Business Victoria

Contact **13 22 15** or [business.vic.gov.au](http://business.vic.gov.au) (includes a grant finder tool).

Victorian Government Business Offices (VGBOs) are located throughout the state.

It is recommended that when you speak to the CRMs or the Economic Development teams, you raise the following points so that they can determine what support is available for your business:

- > Your business type and structure
- > Business size (turnover and number of employees)
- > Industries you operate in
- > The types of customers and suppliers you deal with
- > Whether you operate internationally (or plan to do so in the future)
- > Whether you undertake any research and development activities (or want to)
- > What your plans for growth are.



# Victorian Chamber Membership

## DISCOVER THE BENEFITS

We've been helping Victoria do business better for over 160 years.  
Membership with the Victorian Chamber has a number of benefits:



### Be part of a business community like no other

When you join us, you're joining a community of Victorians who are passionate about making their business the best it can be. A Victorian Chamber membership opens the door for you to connect with people from every industry to grow your networks, share experiences and learn from each other.



### Create an environment where business can grow

We represent your interests to key decision-makers at all levels of government. When you join us, you join thousands of Victorian businesses who contribute their voice to key policy decisions. By taking part in our regular surveys and summits you're helping to create jobs, support local innovation and strengthen Victoria's economy. As a member, you will also have ready access to our research findings and information that can help you succeed in business.



### Get expert business help when you need it

We have a team of workplace relations and health and safety experts who are available to give advice over the phone. Whether it's a tricky HR situation or to check you're paying staff the right wage, we're here to help our members get the legal side of running a business right. For those more complex issues, our consultants can work with you and your staff at a competitive member-only rate.



### Training to prepare your staff for any challenge

Your company is only as successful as your people. Make sure that your employees are enhancing their careers with skills and capabilities that help your business achieve its organisational goals. With a big focus on developing key competencies, a Victorian Chamber membership supports knowledge, productivity, innovation and performance through training courses that are tailored to your organisation. Help your organisation flourish by upskilling your employees.



### Help to take your business global

We support businesses to establish and grow their business overseas through export documentation. Our members receive special rates on export documentation to make international trade hassle free.

## BECOME A MEMBER

Visit our website where you can view a variety of membership types and choose a level that suits your business best.



[victorianchamber.com.au/membership/join](https://victorianchamber.com.au/membership/join)

## CONTACT



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